



Döhle
Assekuranzkontor



Döhle Assekuranzkontor GmbH & Co. KG (doehle-assekuranz.de) was founded in 1996 as an insurance broking subsidiary to the Peter Döhle Group of Companies. Being part of an international recognized shipping company we preserve maritime traditions and are at the same time future-oriented. Our international clients value our expertise, tailored solutions and proactive approach. We are currently a team of 25 insurance and shipping specialists serving clients with excellent claims handling and administration work as well as consulting services. To strengthen our team we are looking for a:

Business Development & Placing Specialist (m/f/d) Hamburg Office

Some of the key responsibilities of the role:

- Creation of acquisition strategies in the maritime insurance and yacht sectors
- Implementation of suitable marketing measures
- Key account management
- Market analysis and monitoring
- Active participation in customer or industry events

The individual:

- A completed apprenticeship or university degree in (maritime) insurance or shipping
- Professional experience in marine insurance and/or the yacht sector
- High level of consulting and negotiating skills
- Strong communication skills with fluency in English and preferably German
- Flexibility and willingness to travel internationally

We offer exciting challenges and career opportunities in an innovative, well established and reputable company. Our working environment is open and inspiring with good supportive colleagues in a company with history, dignity and bright future.

You will enjoy a job with high level of freedom and responsibility, a salary package that matches your performance and skills. We provide great potential for personal and professional development.

Please send your application with full CV to: office-jobs@doehle.de

